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### **TAM Asset Management Ltd**

#### **PRESS RELEASE**

10<sup>th</sup> January 2014

## TAM Asset Management is latest addition to London & Colonial DFM Panel

2013 has been a busy year for the London & Colonial group, having already launched several new products in the form of Multi- Platform versions of their award winning SIPP, and Open Annuity products, as well as their more recently launched QROPS offering – The International Open Pension.

To complement these new products, as well as increase the levels of client choice, the firm has steadily augmented the number of Discretionary Fund Managers it offers, and has recently announced the latest addition to its panel - TAM Asset Management Limited.

#### Lester Petch, Chief Executive Officer at TAM Asset Management, said:-

London & Colonial have been providing innovative and creative retirement solutions, such as their award winning SIPP, for the last 25 years and we are delighted to have been invited to become the latest addition to their Discretionary Fund Manager panel.

Not only are we confident that our specialist expertise will serve to further enhance their range of impressive investment propositions, but we have recently completed the joint development of an exciting new product offering which will be launched at an Adviser Workshop in London, on Wednesday 15<sup>th</sup> January at 1 Cornhill – so watch this space."

TAM Asset Management's services are currently available across the whole of the London & Colonial product range of QROPS, SIPPs, Open Annuity and SSAS including the Multi-Platform offerings.

#### Adam Wrench, Head of Product & Business Development at London & Colonial, said:-

"TAM Asset Management is at the forefront of discretionary investment management, when it comes to providing clients with high quality levels of service and support, together with 24 hour 7 days-a-week 'real-time' portfolio access.

With a multi-manager approach which utilises a variety of specialist managers across the various investment disciplines, combined with an investment process derived through many years of experience and which fully integrates clients' assets whilst still remaining conscious of their investment risk parameters, we are delighted to be able to offer them as the latest addition to our DFM panel".

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#### NOTES TO EDITORS

- TAM Asset Management is a product provider of discretionary investment management services and offers these products through professional financial advisers. The company can trace its roots back to 1938, from its humble beginnings as a stock broking firm in the City of London to becoming the discretionary asset management division of one of Europe's largest financial services firms. Today, TAM majority owned by its management is committed to preserving the values of innovation, honesty and client service which has allowed it to build its reputation as a fully transparent, high service provider of discretionary portfolio services.
- 2. TAM offer four product ranges:
  - a. **TAM Premier** A fully bespoke discretionary portfolio service for accounts £100,000 and above.
  - b. **TAM Focus** A range of model portfolios for client accounts £10,000 and above.
  - c. **TAM Centum** An investment solution for regular contribution schemes (i.e. regular savings and work place pension schemes)
  - d. **TAM Ethical** A range of model portfolios for socially responsible in investors. Uniquely investors can select to donate a percentage of their annual gain to a charity of their choice; a donation TAM will match (in percentage terms) from their annual management fee.
- 3. **The TAM Platform** TAM have developed their own proprietary platform specifically for the management of discretionary portfolios. All clients can access their portfolios online and are able to generate comprehensive reports and portfolio analysis at any time.
- 4. The TAM Website can be found at: <u>www.tamassetmanagement.com</u>
- 5. London & Colonial specialises in self-invested products for both UK residents and persons resident overseas.
- 6. The London & Colonial Website can be found at: <u>http://www.londoncolonial.com/</u>

#### 7. For further information please contact:

<b>Lester Petch</b>	Telephone: +44 (0)20 7549 7650
TAM Chief Executive,	Email: lester.petch@tamassetmanagement.com
Allan Noel-Baker	Telephone: <b>+44 (0)20 7248 8010</b>
CityRoad Communications	Email: <b>anoelbaker@cityroad.uk.com</b>