



### WHY TAM SUSTAINABLE WORLD?

Global emissions must fall by 33% from 2010 levels by 2030 to limit climate change to the 2°C limit agreed in the 2015 Paris Agreement. They are still increasing. Estimates of critically needed financing total \$3-6 trillion per year, all the way to 2050. The current investment is a fractional \$630 billion. There are many ways to invest to benefit from the transition, but it must be a just transition. Our environmental investments are complemented by investments funding positive social outcomes. These aim to tackle some of society's biggest issues with strong governance analysis threaded through your whole portfolio - leading to a diverse, sustainable offering primed to benefit from the biggest investment opportunity of our lifetime.

### ACTIVE MANAGEMENT

Our house view on sectors, styles and countries are core considerations in your portfolio. Due to the relatively recent nascency of the sustainable investment universe, it has proven to some a challenge to articulate these views whilst providing positive social and environmental outcomes. We have stayed at the forefront of the sustainable funds offered by asset managers as it has evolved, navigating potential greenwashing issues that may occur from this seismic shift. It is our job to achieve this balance, evolving and pushing as hard to improve the sustainability characteristics of your portfolio as the marketplace allows.



### MARRYING THE LONG-TERM WITH THE SHORT-TERM

Diversification of investment styles is not the only way to strengthen downside protection. The transition to a greener, leaner, fairer society is a complex dynamic with a plethora of opportunities arising. Our job is to marry the long-term investment case with your short-term needs. Asset class diversification remains key but equally diversification across themes and opportunities is vital too. For example, the energy transition is an undeniable investment case, but this is known to many which means there are short-term pricing inefficiencies in what are now speculative markets. So, we invest in this area through a long-only fund while complementing it with an innovative long/short strategy, poised to grow from this theme but also protect on the downside. Your portfolio looks to more than only one sustainability driven theme - taking advantage of the transition to a circular bioeconomy, sustainable waste management and water resources. All of which respond to ebbs and flows in short-term factors such as economic data in slightly different ways.



### VALUE FOR MONEY

Our knowledge of this burgeoning marketplace, while utilising strong industry relationships, means we can access share classes of funds which are priced well below those available to direct retail investors. For example, the Regnan Sustainable Water & Waste fund is run by two fund managers who built a £2bn W&W franchise at Fidelity. Since moving, they have enhanced their process and outperformed the Fidelity fund. We tracked their performance since the move and secured a founder's fee share class of the fund, comfortable with their strong track record and proven process. We also secured discounted share classes in the T. Rowe Price Impact Credit fund and Wellington Climate Market Neutral fund – two funds whose managers we had multiple meetings with and are confident they will prove long-term winners. Our conviction in relation to these high-quality investments mean you benefit from these share classes with lower fees.



